

## VirusSure Announces a new Marketing Partnership for India

### Offering Biosafety Testing Expertise for India's Biopharmaceutical Companies

Vienna, Austria, 1<sup>st</sup> August 2016: **VirusSure GmbH** ([www.virusure.com](http://www.virusure.com)), a leading contract research organization providing pathogen safety testing services for the global biopharmaceutical industry announced today a new marketing partnership to market the services of VirusSure in India. Through this partnership **Sanjeev Kumar** will take on the role of sole agent for promoting VirusSure services and support our clients in India.

VirusSure offers services in the areas of virus and prion safety testing for biopharmaceutical products, cell banking and cell bank characterization services and *in vivo* biosafety studies (adventitious agent testing, tumorigenicity testing, oncogenicity testing) and molecular and potency testing, all required by pharma and biotech companies specializing on biological products (e.g. recombinant proteins, vaccines, human and animal derived biological products, cell based therapies).

*"We are very happy to win Sanjeev Kumar back as our partner in India to support our clients. Sanjeev has worked already with VirusSure in the past with excellent links to the BioPharm Industry in India and a deep knowledge of our service portfolio. He will certainly be a competent support of our clients in India"* stated Dr. Andy Bailey, CEO and co-founder of VirusSure. *"We look forward to offer our experience to assist Indian biopharmaceutical companies in reaching their goals for pathogen safety testing".*

*"I am happy to work again with Sanjeev, after a successful collaboration in the past. Sanjeev Kumar is a competent business development person with a deep knowledge of the Indian Biotech Industry. I am very happy to have him back in our team."* stated Dr. Ralf Klein, Manager Business Development at VirusSure

*"It is a pleasure for me to be joining the VirusSure team and to be an important part of developing VirusSure business in India. With the ever expanding biologics market, it is important to introduce the high quality services that VirusSure is able to offer to Indian customers."* stated Sanjeev.

### **About Sanjeev Kumar**

Sanjeev Kumar got his M.SC Biotechnology at University in Bangalore. At BIOZEEN, Bangalore and at Reliance Life Science, Mumbai, he got involved in Bioprocess Engineering and Upstream Processing by handling Bioreactors in a GMP environment. His business development skills he developed at Lab India Instrument Pvt. Ltd, Mumbai, at RCC Hyderabad and at Techcomp India Pvt. Ltd.

In total he is serving the Biotech Industry for nearly 10 years now. His business skills and his Process Development and Engineering Experience is an ideal combination to support the ViruSure clients in the India biotech Industry. In his professional career he has supported ViruSure in 2014 working for RCC Ltd. and got an intense training and a deep insight into our service portfolio. Many of our clients will know Sanjeev from this time. We are therefore happy to win him back.

### **About ViruSure GmbH**

ViruSure is a privately owned biotech company specializing in the virus and prion safety testing of biopharmaceutical products and cell banking / characterization services with a worldwide client base. The company brings a wealth and breadth of expertise to ensure that biopharmaceutical companies meet all relevant pathogen safety testing requirements. Our goal is simple- to offer the highest level of quality, customer service and regulatory compliance for pathogen safety testing. Our state of the art facilities located in Vienna, Austria are validated and certified to both GMP and GLP standards and all testing services are supported by a state of the risk based quality management system which ensures we remain cutting edge partner dedicated to providing, first and foremost, a quality service to the biopharmaceutical industry. [www.virusure.com](http://www.virusure.com)

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